



Regional Manager - Health and Care Staffing

H1 Group is a leading provider of healthcare and learning solutions. Our businesses include H1 Healthcare, one of the UK's leading nursing agencies; Homecare Scotland which provides in-home care services; H1 Learning which provides training and youth employability services across the UK; and Qintil, a learning technology platform for people working in healthcare, their employers and training providers.

We are enjoying a period of sustained growth and are looking forward to significant expansion over the next few years.

To help drive this growth we are appointing Regional Managers to lead our day to day operations for H1 Healthcare in various locations throughout the UK and Ireland.

POSITION DESCRIPTION

Regional Managers are the backbone of our workforce business operation. In this role, you'll be responsible for growing and leading your part of the business in a defined geography. With the support of our business development, sales and recruitment operations teams, you'll nurture relationships with your clients and frontline staff to deliver outstanding workforce and staffing solutions.

We're looking for RM's right across the country but are especially keen to appoint people in the following areas:

Northern Ireland, North-East England, Yorkshire, North-West England, South-West England, East Midlands, Berkshire, Kent, Sussex and Hampshire.

KEY FUNCTIONS

- Develop, implement and manage strategies to grow temporary and contract workforce and staffing solutions in your area
- Conduct business development activities to meet sales goals
- Ensure recruitment and available resources meets demand through strategic management of advertising and training
- Recruit and develop junior team members
- Contribute to overall business growth and strategy through engagement with associated teams
- Promote H1 group brand awareness in your area through engagement with clients, partners and other channels as appropriate
- Ensure quality and compliance in line with company policies and statutory guidance

ABOUT THE PERSON

We're looking for someone with business-to-business sales experience and a successful background in temporary staffing or recruitment services in the healthcare sector.

You should have full desk management experience and be confident in recruitment, business development, placement and quality. You should be able to run a desk independently but be able to recruit and lead junior coordinators. You'll be confident with IT and digital communication and marketing techniques and be open to innovation.

We promote openness, entrepreneurial attitude, and fairness in everything we do so we're looking for you to evidence these same values in your background and your approach to business and life.

We're moving to a remote-first policy so you can work from home and we'll provide access to business centres or our own job and training hubs which will start to open this year.

REWARDS AND COMPENSATION

We'll offer the right person a competitive basic salary plus a generous bonus and monthly commission. You'll also get a car allowance or company vehicle. And there's private healthcare, life insurance and other benefits. Ultimately, the opportunity is the biggest reward, and you'll have the chance to grow with us as we continue on an exciting journey. We're really excited about what's next and we'd love you to be part of it.

Job Types: Full-time, Permanent

Salary: £30,000.00-£50,000.00 per year

Additional pay:

- Bonus scheme
- Commission pay
- Performance bonus
- Quarterly bonus
- Yearly bonus

Benefits:

- Additional leave
- Casual dress
- Company car
- Company events
- Company pension
- Flexible schedule
- Gym membership
- Life insurance
- Private dental insurance
- Private medical insurance
- Profit sharing
- Referral programme
- Sick pay
- Wellness programmes
- Work from home

Schedule:

- Monday to Friday

Experience:

- health / care recruitment: 3 years (required)
- Business development: 3 years (required)

Work remotely:

- Yes